NEWS FROM NATIONAL

FROM: Wynne Smith, Executive Director
TO: BMW CCA National and Service Officers,
    Chapter Presidents, Newsletter Editors
DATE: July 24, 2002

MEMBERSHIP STATS as of 07/23/2002

<table>
<thead>
<tr>
<th></th>
<th>Full</th>
<th>Associate</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Membership</td>
<td>62757</td>
<td>7202</td>
<td>69959</td>
</tr>
<tr>
<td>Last Month’s Membership</td>
<td>61183</td>
<td>6992</td>
<td>68175</td>
</tr>
<tr>
<td>Monthly Net Gain (Loss)</td>
<td>1574</td>
<td>210</td>
<td>1784</td>
</tr>
<tr>
<td>Monthly % Change</td>
<td>2.57%</td>
<td>3.00%</td>
<td>2.62%</td>
</tr>
<tr>
<td>Last Year’s Membership</td>
<td>56252</td>
<td>6006</td>
<td>62258</td>
</tr>
<tr>
<td>Annual Net Gain (Loss)</td>
<td>6505</td>
<td>1196</td>
<td>7701</td>
</tr>
<tr>
<td>Annual % Change</td>
<td>11.56%</td>
<td>19.91%</td>
<td>12.37%</td>
</tr>
<tr>
<td>New Members, 07/02</td>
<td>1367</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Renewals 07/02</td>
<td></td>
<td>74.4%</td>
<td></td>
</tr>
<tr>
<td>Roundels Mailed</td>
<td>63,265</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

MORE MOTORSPORTS LIABILITY INSURANCE - WISENBERG INFO

Pat Brown, our customer service rep at Wisenberg, has left Wisenberg after 23 years. We do not know at this time who our new rep will be, but there should be no problem in obtaining certificates in the interim. There remains an awful lot of confusion regarding coverage and Wisenberg has complained that they are being deluged with calls which should actually be directed here. We are developing an FAQ to be posted on the bmwcca.org web site and to the DEC-digest with some overview topics, communications guidelines, waiver guidelines, DE participant liability info, and related info, as well as other areas that repeatedly arise. Most or all of this is already out there and communicated, but it’s not being found or read. Wisenberg has graciously offered to provide a coverage summary, and samples + guidelines to be sent to all chapters. Please email me [wynne_smith@roundel.org](mailto:wynne_smith@roundel.org) with the names of those individuals in your chapters who are specifically responsible for obtaining coverage for events so we can be sure we are sending the information to all the people who need it.

Questions concerning coverage should be submitted to National and/or one or both of the Risk Managers – not to Wisenberg. Please make sure that anyone in your chapter remotely involved in setting up events knows how to obtain coverage, and what types of events require coverage.

Wisenberg is working on a plain English version of our policy to be provided to anyone wishing a copy. An FAQ will soon be posted to the bmwcca.org website.

OKTOBERFEST 2002/2003

The Rocky Mountain Chapter managed for the fourth time to host a spectacular event. Perfect weather, fabulous food, well-planned events culminated Friday evening at the sumptuous banquet where David E. Davis and Nick Craw were the guest speakers. Roundel staff was on hand all week and you can expect an October issue filled with details of this outstanding event.
Plans have not been finalized for 2003. The BMW CCA Board is considering Austin, TX the first week of October, 2003; or Grand Rapids, MI in August. Either way, to make the event feasible, we will need help from the local area chapters. If, for instance, the Houston and Lone Star chapters were each to commit to handling one specific event – say Driving School handled by Houston and Autocross by Lone Star – and if the Gymkhana Team and Safety School teams have sufficiently recovered enough to be willing to commit for 2003, then the Board could more readily make a decision. Alternatively, if the Hoosiers, Michiana Chapter and possibly Windy City chapters agreed to handle specific events we might end up in Michigan.

Any chapter that has hosted an Oktoberfest will tell you that it can be exhausting, frustrating, and back-breaking but they will also tell you that hand-in-glove with the heartache it can be an extremely rewarding and exhilarating experience. If you have any interest in working with us on an aspect of Oktoberfest 2003 please give me a call for details.

RAFFLE 2002

When all was said and done there were 15 cars to be given away and a partial cash prize of $40,480. The lucky members are:

Stephen L Goodwin  Wrentham, MA  Tim Skaggs  Huntington Beach, CA
Howard Slater   East Brunswick, NJ  George Coniglio  Des Plaines, IL
Ross Sponholtz  Kirkwood, MO  Darren Heim  Fort Wayne, IN
Robert Fischer  Pittsford, NY  Sue Knox  Rogersville, MO
David Hellman  Montclair, NJ  Gary Nelson  Bronx, NY
Kevin Lawless  Newburyport, MA  Stephen Maronian  Stamford, CT
Sean Ahern  Mill Valley, CA  Jennifer Sohn  Fuquay Varina, NC
Axel Coelln  Norwalk, CT  

Partial winner:
Michael Brunschweiler  Washington, DC

ELECTIONS

Positions open are: Secretary, Treasurer, North Central Regional Vice President, South Atlantic Regional Vice President and Pacific Regional Vice President

Candidates must be nominated by a member who has been a member for at least six months prior (the nomination must include the BMW CCA membership number of the nominating person) and the candidate’s acceptance of the nomination should be countersigned on the same page (including the candidate’s own membership number).

Nominees for Regional Offices, and those nominating them, must reside and be a chapter member in the specific region.

Nominations should include a candidacy statement of no more than 300 words and an appropriate photograph of the candidate. Those wishing to help in refining the CCA’s strategic framework: its values, vision, mission and broad goals; those wishing to help formulate and refine policies that govern our practices should send their nominations, acceptances, candidacy statements and photographs must be received at the National Office before 5 PM EST October 31, 2002.

* * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * *

best regards,