NEWS FROM NATIONAL

FROM: Wynne Smith, Executive Director
TO: BMW CCA National and Service Officers, Chapter Presidents, Newsletter Editors
DATE: January 22, 2004

MEMBERSHIP STATS as of 01/22/2004

<table>
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<tr>
<th></th>
<th>Full</th>
<th>Associate</th>
<th>Total</th>
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<tbody>
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<td></td>
<td>66,997</td>
<td>8,329</td>
<td>75,326</td>
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Last Month's Membership

|                  | 66,667 | 8,237 | 74,904 |
| Monthly Net Gain (Loss) | 330 | 92 | 412 |
| Monthly % Change       | 0.49% | 1.12% | 0.56% |

Last Year’s Membership

|                  | 64175 | 7468 | 71643 |
| Annual Net Gain (Loss) | 2822 | 861 | 3,683 |
| Annual % Change       | 4.40% | 11.53% | 5.14% |

New Members 01/04 1,434
Renewals 01/04 58.6%
Roundels Mailed 67,700

TECH FEST EAST!

May 13-16, 2004

in beautiful Reston, Virginia
(suburban DC, close to Dulles Airport)

We’ll be staying at the Hyatt Regency Reston right at Reston Town Center Tentative Schedule:

Thursday, May 13: Welcome Reception; Vendor Set-up; Registration
Friday, May 14: Vendor Displays; Workshops; Training Sessions; Banquet with Guest Speaker
Saturday, May 15: Vendor Displays; Workshops; Training Sessions; Banquet with Special Guest Speaker
Sunday, May 16: Still haven’t locked this down…

Watch Roundel for more information and registration details!

OKTOBERFEST 2004

The dates are July 4th through the 9th of 2004. Watch the Roundel for detailed event registration information. Please call or email with any questions: 864 250-0022 or BMWCCLUB@aol.com

STINKIN’ FORMS

We have posted the updated chapter forms to the www.bmwcca.org website. Hard copies are enclosed with this mailing. You know what I’m going to say – Please, please, please send those Chapter Officer Questionnaires and related forms to us as soon as you can!

January 31 is the first deadline when we’ll need your Chapter Comp Listing Request and Chapter Label Request forms. The next big date will be February 15th when we’ll need all of your Charity Matching Funds
Requests. Charity Matching Funds can now be filed on the same form with the 2004 ZF Public Service Awards – copies enclosed. Winners of the ZF public Service Awards will be announced at Oktoberfest 2004.

You can fill these forms out online by visiting [http://www.bmwcca.org/forms/formsfset.shtml](http://www.bmwcca.org/forms/formsfset.shtml)

**BMW NA/ BMW CCA MEMBERSHIP REWARD PROGRAM**

Good News! BMW of North America has extended the membership Reward Program through December 31, 2004! The basic guidelines remain the same – one must be a member in good standing of the BMW CCA for at least one year continuously prior to purchase, and one must file the documentation within 60 days of taking delivery of the vehicle. Copies of the updated forms are enclosed and posted to the [www.bmwcca.org](http://www.bmwcca.org) website.

**ELECTIONS 2004**

Be sure to get the word out - save those mailing labels so you can vote! We’ve returned to the old-fashioned election process and we don’t want anyone to miss out. **Results will be available on the BMW CCA website Monday, February 16.**

**BOARD MEETING JANUARY, 2004**

The first quarter 2004 meeting of the BMW CCA Board of Directors will be held in Phoenix, Arizona. If there are topics you’d like your Regional Vice President to present, please contact him to make sure your topic appears on the agenda. As always, those of you wishing to observe the open sessions of any board meeting are welcome to do so. Please call the national office 864 250-0022 to let us know you’d like to attend, or send me an email: wynne_smith@roundel.org.

The following addition to the BMW CCA Operations Manual (March, 2003) will be revisited at the meeting at the Hilton Phoenix Airport, Phoenix, AZ.

**3.3 ROUNDEL EVENT ADVERTISING/CALENDAR ENTRIES**

Any chapter hosting or promoting an event that denies a legitimate BMW CCA activity from participating while concurrently hosting a similar non BMW CCA activity shall not be allowed to promote that event in Roundel or on the BMW CCA National website. (See Club Racing, Section I, 7.11)

Although the wording is clear, it may not be broad enough to serve the intended purpose. Anyone with a question about or a quarrel with this policy is urged to make every effort to be present at the meeting or to email or fax their thoughts concerning same to the appropriate Regional V.P. so that their voice is heard.

**CHAPTER DIRECTORS & OFFICERS INSURANCE COVERAGE**

Enclosed is an outline of the D&O program thus far structured for Chapters. The program will be structured, hopefully, so that it is affordable for all chapters, no matter what the size or treasury. This is a preliminary draft, we will provide all chapters with the final details and final costs as soon as the policy has been fully negotiated.

Best regards,

Wynne

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