NEWS FROM NATIONAL

FROM: Wynne Smith, Executive Director
TO: BMW CCA National and Service Officers, Chapter Presidents, Newsletter Editors
DATE: November 23, 2004

MEMBERSHIP STATS as 11/19/2004

<table>
<thead>
<tr>
<th></th>
<th>Full</th>
<th>Associate</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current Membership</td>
<td>66,646</td>
<td>8,660</td>
<td>75,306</td>
</tr>
<tr>
<td>Last Month's Membership</td>
<td>66,966</td>
<td>8,660</td>
<td>75,626</td>
</tr>
<tr>
<td>Monthly Net Gain (Loss)</td>
<td>-320</td>
<td>0</td>
<td>-320</td>
</tr>
<tr>
<td>Monthly % Change</td>
<td>-0.48%</td>
<td>0.00%</td>
<td>-0.42%</td>
</tr>
<tr>
<td>Last Year's Membership</td>
<td>66,267</td>
<td>7,998</td>
<td>74,265</td>
</tr>
<tr>
<td>Annual Net Gain (Loss)</td>
<td>379</td>
<td>662</td>
<td>1,041</td>
</tr>
<tr>
<td>Annual % Change</td>
<td>0.57%</td>
<td>8.28%</td>
<td>1.40%</td>
</tr>
<tr>
<td>New Members, 11/04</td>
<td>950</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Renewals, 11/04</td>
<td>49.8%</td>
<td></td>
<td></td>
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<tr>
<td>Roundels Mailed</td>
<td>67,700</td>
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</tbody>
</table>

MEMBERSHIP STATS

Well, this is the third month that we’ve lost members. Maybe what we need is a good old-fashioned Membership Drive. What sort of incentives would send you and your chapter compatriots out to sign up new members? A trip to Munich? A Performance Center Driving School? A set of yummy-delish Toyo Tires? zymöl; for life? Talk to me: wynne_smith@bmwcca.org

DIRECTORS & OFFICERS LIABILITY INSURANCE

By now everyone should have received the packet of information. If for some reason you did not receive the D & O information for your chapter – please send me an email and I will email the materials, or fax them to you: wynne_smith@bmwcca.org

RE-CHARTERING CHAPTERS

Enclosed with your reports this month is your chapter’s updated charter. Please send a copy of your chapter’s bylaws in the yellow envelope enclosed for your convenience.

BMW CCA MERCHANDISE (the Holidays are upon us)

Please visit www.bmwcca.org to view the merchandise available for sale. Orders can be placed by calling 864 250-0022, or by faxing 864 250-0038.

DEC ELECTIONS

Enclosed is the chapter ballot to elect regional representatives to the BMW CCA Driving Events Committee. Each chapter gets one vote. The chapter vote will be cast by the chapter’s driving events coordinator or equivalent position, as identified by the chapter president. If the chapter has no driving events coordinator or equivalent position, the vote will be cast by the chapter president. The candidate receiving the most votes wins. In the event of a tie, the regional vice president will select the DEC representative from among the candidates tied with the most votes. Candidacy Statements can be viewed in the FILES section of the DEC-digest and the Presidents digest.
CRAC ELECTIONS

Also enclosed is the ballot to elect regional representatives to the BMW CCA Club Racing Advisory Committee.

Selection and Appointment
- one member from each BMW CCA region, selected by ballot from the currently licensed Club Racers in their region.
- serve two year terms.
- must be a member in good standing of BMW CCA and a currently licensed Club Racer (may be on probation, but may not be on suspension). A committee member that fails to meet these requirements during their term, and/or who is selected for a position on the Club Racing staff, will be replaced by the Club Racing Chairman from other candidates in the region.
- selection will be approved by Regional Vice President based on member status, participation in Regional/Chapter events, etc.

Responsibilities
- accept input from racers within their region and communicate that input to the Regional Club Racing Steward and the Club Racing Chairman/staff on any subject of interest to racers, for example:
  - schedule of races held, event schedules, entry fees
  - classes/classification
  - contingency/sponsorship awards
  - protest and appeals procedures
  - recommend capital investments (ie: tech equipment)
  - rules, changes, violations
  - tech standards, procedures, penalties

Communications
- CRAC members must be accessible to racers via e-mail, fax and phone.

ELECTIONS 2005

You will notice that several of the individuals running for office have held the respective office for at least one term on the current board and are now running unopposed, that’s wonderful since it will provide this organization with another term of excellent strategic planning, risk management and financial reporting.

Treasurer
Louis Goldsman

Secretary
Rafael Garces

Bruce Hazard

South Atlantic Regional VP
Carlos Diaz-Estrada

North Central Regional VP
Len Mueller

Pacific Regional VP
Eddy Funahashi

Be sure to get the word out – save those mailing labels so you can vote! We don’t want anyone to miss out. Results will be available on the BMW CCA website Monday, February 17.

FORMS

The forms will be arriving with your December packets and will be available online at the website - you know what I’m going to say – Please, please, please send those Chapter Officer Questionnaires and related forms to us as soon as you can!

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best regards,

Wynne

The National Office will be closed half-day December 23rd and all day December 24th for Christmas and all day January 31st for New Years.